



1. Step One

Half of Your Rainbow

Commission
Check

\$1350

Complete 12 qualified* demos within 180 days. As long as 2 sales* occur, you will receive a commission check.

2. Step Two

Full Price of Your Rainbow

Maximum
Check

\$2700

Complete 6 qualified* demos within 45 days of your purchase. and your \$1350 (shown in step one) doubles to the above amount.

3. Step Three

Mega Bonus

Commission
Check

\$1350

Make one more sale. After the completion of your original 12 demo program and receive a commission check.

Full Name: _____

TODAY'S DATE: ____/____/____

45 DAY: ____/____/____

180 DAY: ____/____/____

HOW DO I EARN WHILE I LEARN?

Thank you!

Enjoy your fabulous rainbow.

Thank you so much for allowing our team to share the world's premiere home cleaning system with your family, friends, and neighbors.

Text RTP
to 33222 for
Updates & Contests

*See Rainbow Training Program Qualifications & Guideliness for terms.

** As defined by program rules: A+ Credit/Low Risk/Fully Funded Sale.



ACCESSORIZE YOUR RAINBOW SYSTEM FLOOR CARE KIT

A \$600 Value

Complete 6 qualified demos* to redeem 2 following rainbow accessories.

Aquamate

\$400 VALUE



Rainjet Deluxe

\$200 VALUE



Free Vacation or Cruise

Over \$ 1,500 Value

Complete 6 Qualified Demos* with in 45 days to earn one Free Dream Vacation!



Resort Stay
8 days / 6 people

OR



Cruise
5 days / 2 people

AUTO CARE KIT

Over \$400 Value:

Complete 12 Qualified Demos* To receive the auto care package

Car Purifier

\$59 VALUE



Minijet

\$200 VALUE



Rainbow Mate

\$139 VALUE



3 DAY SPECIAL

Get Started Now!

Earn one of the following gift packages for every 3 qualified* demos* that you submit within the next 3 days every completed demo* you submit also counts toward your 12.

1. RAINMATE IL

\$160 VALUE



2. FRAGRANCES

\$56 VALUE

3. CAR PURIFIER

\$59 VALUE



4. Fresh Air & Shampoo

\$56 VALUE

MAKE MONEY!

Join Our Growing Team

Learn more at [open house](#)

Date: ____ / ____ / ____

Time: _____

RULES: Homeowners *21-65, Quality Homes, in our Marketing Area, Couples, Full Time Employed, One Demo Per Family in Last 5 Years. Not Current Rainbow Owner of 8 years or Newer model. Credit Worthy, Working Telephone, No Exceptions. Rainbow Reserves The Right To Refuse A Demo If It Fails To Meet Qualifications. After completion of your required demo you will be contacted by our gift department to arrange pickup of your free gifts.

Customer Name: _____ TODAY'S DATE: ____ / ____ / ____

3 DAY EXP: ____ / ____ / ____ 45 DAY EXP: ____ / ____ / ____



The Script

How to ask

Hey Guys, I need a favor!

I just got this purifier for the house and I know you may not need one **but I do**. If you just let me show you the purifier, then I can get mine for free!

Seriously, **you don't have to buy anything**. I get credit if you just **take a look**. We sat through the same exact thing that you are going to do for me and it is really cool and the people are great! Plus you'll be totally comfortable because I'll be there too and we can hang out afterwards and catch up.

Also, you get a **3 day/2 night vacation** just for helping me. No time share!

It takes a couple of hours (or maybe a little longer if you have any questions or if we hang out afterwards). Don't forget, I am coming too. Your time is really worth a lot to me.

Great so are you guys available _____ or _____ so can **we** come by and show you? All I need is a date and time that both you **and your husband/wife** will be there. I have a deadline so sometime soon would be great.

Thank so much for your help and we will see you then! I'm counting on you Don't forget to mention it to husband/wife and make sure he/she will be in for the night.



Helpful Tips

The Do's & Don'ts

DO start with a **list**.

DO ask them just to **LISTEN & LOOK**. We'll do the rest.

DO tell them that they receive **a gift** for watching

DO explain that they are really helping you and that **you will be there too!**

DON'T focus on the time I've spent here, focus on how **FUN AND INFORMATIVE** it was!

DON'T text, email or facebook when scheduling. Call them on the phone or talk face to face (harder to say "no" in person!)

DON'T try to sell the Rainbow over the phone. Do that once we get there! Just ask for the favor.

DON'T call our system a vacuum. **It is an air purifier!** If prices are brought up mention the program that you are doing.



The Calendar

Where To Send The Info

Visit **RAINBOWORLANDO.ORG** click **RETURNING CUSTOMER, CLICK CUSTOMER LOGIN, CLICK PROFILE, CLICK BOOK A SHOW**. After this **SELECT A TIME SLOT** on the date you want. **FILL FORM COMPLETELY** Click save and add new or save and close.

We will contact you **the day before the demo** to confirm your appointment.

WE **WILL NOT SHOW UP AT YOUR DEMO** IF WE HAVE NOT SPOKEN WITH YOU **THE DAY BEFORE THE DEMO**.



***REMEMBER** - Demos must be **"QUALIFIED"** in order to count towards the RTP. It is your job to make sure that your demos meet all the criteria before the actual demo. If a demo does not meet all the criteria, it must be replaced.

All of the following criteria must be met for a demonstration to be considered "QUALIFIED"

1. Homeowners only, Both people must be between the ages of 21-65 (Don't cheat. We check public records)
2. Quality homes that are fully furnished. (No apartments, no duplexes, no dilapidated or neglected conditions, hoarders, no basements, no vans down by the river, no RV's, no empty houses or homes decorated with lawn chairs and egg crates). No multi family or "roommate situations". Marketing territory is 60 minutes or 45 miles from our office (whichever is less). Check for ineligible areas.
3. Must be couples. Married or living together. Both must attend and politely participate in demo. Rude or discourteous situations will not qualify as a demo. At least one must be gainfully employed full-time or comfortably retired.
4. Only one QUALIFIED demo per family and must be shown in the home that they currently own and occupy. No group demos*.
5. No third party demos. All referrals must be family or personal friends. They must not have seen a Rainbow presentation with in the last 5 years or currently own a Rainbow that is less than 8 years old.
6. They must be credit worthy, and the employed party must have a working telephone (landline or contract cell phone in their name)
7. Rainbow reserves the right to refuse a demonstration or request a replacement demonstration if it fails to meet any of the above qualifications. Please make sure your demos are qualified before scheduling.
8. Customer must speak and understand English Fluently.
9. In the event Rainbow reschedules an appointment you will get automatic credit for that appointment, provided the number of reschedules on your end does not equal or exceed the number of reschedules on our end, and the appointment was qualified. If we do end up showing that appointment later you will only get 1 credit, not 2. Standby shows do not qualify for this rule.
10. All Demonstrations must be booked through rainboworlando.org. A minimum of 24 hrs. before appt. Any demonstrations booked through the dealer or anything other then Rainboworlando.org or after less that 24 hrs before demonstration will not count towards RTP.

By Initialing here I am stating that I fully understand the qualifications & guidelines as they apply to a referral and that any demo that does not meet all the criteria above will not count:

**Customer must complete 12 QUALIFIED* demos, resulting in 2 paid A-Line sales (Cash, Credit Card, or A+ Credit, Low Risk, Fully Funded) within 180 days from the date of sale to receive the bonus of \$1350 after the completion of the 12 th qualified demo. Customer must complete a least 6 of the 12 QUALIFIED* demos within 45 days from the date of sale (and all 12 QUALIFIED* demos completed in 180 days from the date of sale) to be eligible to double the initial bonus check. If the customer does not earn the double credit bonus but would like to earn "Mega Commission" he must simply get one more sale (Cash, Check, Credit Cars, at A+ Credit Low risk, Fully Funded) AFTER the completion of 12 qualified* demos.

The A+ Credit sales must be on new, full-priced Rainbow sales., that are 100% funded by the finance company, (or Cash, Check, Credit Card) to qualify for commissions of any kind. If any sale is by First Credit or another "sub financing" company no commissions of any kind will be paid. All commissions will be paid once Rainbow as been paid by the finance company and The finance company has received the first payment by the customer. Commissions are only earned on sales (Cash, Check, Credit Card, or A+ Credit, Low Risk, Fully Funded) when the date of the demo and the date of the sale match.

By Initialing here I am stating that I fully understand the terms and conditions of the commission checks and I completely understand the term A+ Credit as defined above.

I understand that the "RTP" and "Gift Program" are transactions separate and apart from the purchase of my Rainbow Cleaning System, and have no bearing on the validity of any "Retail Installment Agreement" or other contract signed in connection therewith, I fully understand that I am obligated to pay my monthly payments and whether or not I earn the separate items offered by this special, I must honor the terms of the "Retail Installment Agreement". If I choose to do the "RTP", any commissions will come directly to me, and I may use them however I see fit. I am responsible for ALL taxes or interest (earned income from commission checks, government taxes, sales tax, gift tax, or any interest accrued). If I fail to follow the guidelines of this program or Rainbow determines that I am being uncooperative I will be ineligible to continue and will forfeit any and all commissions earned. If at any time this program is changed I am not eligible to change programs. Allow up to eight weeks to process commission checks. If a gift offered is no longer available it may be replaced with one of equal value. I understand that the "Gift Program" consists of "extra accessories and may be only obtained through separate purchase or by completing the required demos (including, but not limited to the aquamate, rainjet, minijet, rainbowmate, aircare2go, rainmate, any fragrances/disinfectants, and/or supplies sold separately)

Any programs or offers other than those typed on this form, whether verbal, handwritten, or implied expire 60 days from the date of the sale

By Initialing below I am stating that I fully understand that whether or not I decide to participate in the Rainbow Training Program, It is my responsibility to pay for my rainbow System.

I fully understand the "Rainbow Training Program (RTP)* and its guideline and all the questions have been answered to my satisfaction.

Buyer 1

Buyer 2

Date of sale ____/____/____

45 Day Incentive Exp: ____/____/____

180 Day RTP Program Exp. ____/____/____



1. I must do all 12 qualified demonstrations with at least 2 sales* within 180 days to qualify for any monies on the Rainbow Training Program.

☐☐

2. I will receive no monies of any kind until my entire program has been completed. Including 12 qualified demonstrations, 2 sales*.

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3. The completion of 6 qualified demonstrations (alone) does not entitle me to any monies of any kind, all monies are paid only after 12 qualified demonstrations, 2 sales*.

☐☐

4. Upon completion of my program. I will receive 2 separate checks: one \$1350 check for completing the program. (12 qualified demonstrations & 2 sales*) and a second \$1350 check for completing the program while having completed the first 6 demonstrations within 45 days.

☐☐

5. I am confirming that I fully understand how to earn my super commissions and that if I fail to complete the program, I am still obligated to pay for my rainbow.

☐☐

Buyer 1

Buyer 2

* As defined by program rules: A+ credit/Low Risk/Fully Funded Sale