



***REMEMBER** - Demos must be **"QUALIFIED"** in order to count towards the RTP. It is your job to make sure that your demos meet all the criteria before the actual demo. If a demo does not meet all the criteria, it must be replaced.

All of the following criteria must be met for a demonstration to be considered "QUALIFIED"

1. Homeowners only, Both people must be between the ages of 21-65 (Don't cheat. We check public records)
2. Quality homes that are fully furnished. (No apartments, no duplexes, no dilapidated or neglected conditions, hoarders, no basements, no vans down by the river, no RV's, no empty houses or homes decorated with lawn chairs and egg crates). No multi family or "roommate situations". Marketing territory is 60 minutes or 45 miles from our office (whichever is less). Check for ineligible areas.
3. Must be couples. Married or living together. Both must attend and politely participate in demo. Rude or discourteous situations will not qualify as a demo. At least one must be gainfully employed full-time or comfortably retired.
4. Only one QUALIFIED demo per family and must be shown in the home that they currently own and occupy. No group demos*.
5. No third party demos. All referrals must be family or personal friends. They must not have seen a Rainbow presentation with in the last 5 years or currently own a Rainbow that is less than 8 years old.
6. They must be credit worthy, and the employed party must have a working telephone (landline or contract cell phone in their name)
7. Rainbow reserves the right to refuse a demonstration or request a replacement demonstration if it fails to meet any of the above qualifications. Please make sure your demos are qualified before scheduling.
8. Customer must speak and understand English Fluently.
9. In the event Rainbow reschedules an appointment you will get automatic credit for that appointment, provided the number of reschedules on your end does not equal or exceed the number of reschedules on our end, and the appointment was qualified. If we do end up showing that appointment later you will only get 1 credit, not 2. Standby shows do not qualify for this rule.
10. All Demonstrations must be booked through rainborwlando.org. A minimum of 24 hrs. before appt. Any demonstrations booked through the dealer or anything other then Rainborwlando.org or after less that 24 hrs before demonstration will not count towards RTP.

By Initialing here I am stating that I fully understand the qualifications & guidelines as they apply to a referral and that any demo that does not meet all the criteria above will not count:

**Customer must complete 12 QUALIFIED* demos, resulting in 2 paid A-Line sales (Cash, Credit Card, or A+ Credit, Low Risk, Fully Funded) within 180 days from the date of sale to receive the bonus of \$1350 after the completion of the 12 th qualified demo. Customer must complete a least 6 of the 12 QUALIFIED* demos within 45 days from the date of sale (and all 12 QUALIFIED* demos completed in 180 days from the date of sale) to be eligible to double the initial bonus check. If the customer does not earn the double credit bonus but would like to earn "Mega Commission" he must simply get one more sale (Cash, Check, Credit Cars, at A+ Credit Low risk, Fully Funded) AFTER the completion of 12 qualified* demos.

The A+ Credit sales must be on new, full-priced Rainbow sales., that are 100% funded by the finance company, (or Cash, Check, Credit Card) to qualify for commissions of any kind. If any sale is by First Credit or another "sub financing" company no commissions of any kind will be paid. All commissions will be paid once Rainbow as been paid by the finance company and The finance company has received the first payment by the customer. Commissions are only earned on sales (Cash, Check, Credit Card, or A+ Credit, Low Risk, Fully Funded) when the date of the demo and the date of the sale match.

By Initialing here I am stating that I fully understand the terms and conditions of the commission checks and I completely understand the term A+ Credit as defined above.

I understand that the "RTP" and "Gift Program" are transactions separate and apart from the purchase of my Rainbow Cleaning System, and have no bearing on the validity of any "Retail Installment Agreement" or other contract signed in connection therewith, I fully understand that I am obligated to pay my monthly payments and whether or not I earn the separate items offered by this special, I must honor the terms of the "Retail Installment Agreement". If I choose to do the "RTP", any commissions will come directly to me, and I may use them however I see fit. I am responsible for ALL taxes or interest (earned income from commission checks, government taxes, sales tax, gift tax, or any interest accrued). If I fail to follow the guidelines of this program or Rainbow determines that I am being uncooperative I will be ineligible to continue and will forfeit any and all commissions earned. If at any time this program is changed I am not eligible to change programs. Allow up to eight weeks to process commission checks. If a gift offered is no longer available it may be replaced with one of equal value. I understand that the "Gift Program" consists of "extra accessories and may be only obtained through separate purchase or by completing the required demos (including, but not limited to the aquamate, rainjet, minijet, rainbowmate, aircare2go, rainmate, any fragrances/disinfectants, and/or supplies sold separately)

Any programs or offers other than those typed on this form, whether verbal, handwritten, or implied expire 60 days from the date of the sale

By Initialing below I am stating that I fully understand that whether or not I decide to participate in the Rainbow Training Program, It is my responsibility to pay for my rainbow System.

I fully understand the "Rainbow Training Program (RTP)* and its guideline and all the questions have been answered to my satisfaction.

Buyer 1

Buyer 2

Date of sale ____/____/____

45 Day Incentive Exp: ____/____/____

180 Day RTP Program Exp. ____/____/____